

Internal Sales * £22,000 to £26,000 DOE Plus uncapped bonus

The ideal candidate will have experience within a technical sales role as well as account management.

Role & Responsibilities

- Dealing with customers daily on the phone, understanding their requirements and generating professional quotations
- Following up on any new business leads, as well as promoting other products and services to existing customers.
- Liaising with the sales team, and production staff members to assess customer's needs
- Generation of quotes
- Managing existing customer accounts
- Dealing and following up with any incoming customer enquiries

Knowledge & Experience:

- Previous experience within a technical engineering sales role
- Must be computer literate
- Ideally knowledge of variable speed drives and electric motors
- Strong Communication skills at all levels both written and verbal
- Must be highly motivated, with the desire to succeed
- Must be able to prioritise a potentially heavy workload and react quickly to customer needs
- The ability to think ahead, and spot any new business opportunities